



Thank you for your interest in participating as a sponsor in the IoT in Action event series. Please complete the below table and send this document back to us so we can review and get back to you regarding next steps. PLEASE COMPLETE THIS DETAILS FORM AND MAIL TO msiotsp@microsoft.com.

Partner Company Name:					
Address (Line 1):		Phone number:			
Address (Line 2):		Email address:			
Partner Type:					
What cities are you interested in? (Please type an "X" in the box to the left of the applicable cities)					
Select	Tier I	Select	Tier II	Select	Tier II
	Santa Clara, USA – Oct 10 th		Sapporo, Japan – Sep 25 th		Tel Aviv, Israel – Dec 11 th
	Warsaw, Poland – Nov 13 th		Koriyama, Japan – Sep 27 th		Toulouse, France – Jan 22 nd
	Taipei, Taiwan – Nov 20 th		London, England, UK – Oct 15 th		Chicago, USA – Feb 13 th
	Shenzhen, China – Dec 3 rd		Frankfurt, Germany – Oct 21 st		Nuremberg, Germany – Feb 24 th
	New York, USA – Jan 13 th		Kanazawa, Japan – Oct 30 th		Dubai, UAE – Mar 9th
	Tokyo, Japan – Feb 6 th		Mexico City, Mexico – TBD		Beijing, China – Mar 24 th
	Seoul, Korea – Feb 11 th		Auckland, New Zealand – Nov 5 th		Osaka, Japan – Mar 2020
	Melbourne, Australia – Mar 5 th		Nagoya, Japan – Nov 5 th		Busan, Korea – April 22 nd
	Orlando, USA – Mar 9 th		Toronto, Canada – Nov 12 th		Shanghai, China – May 14 th
	Washington DC, USA – Apr 1 st		Suwa, Japan – Nov 14 th		Bangalore, India – May 27 th
	Amsterdam, Netherlands–Apr 28		Sendai, Japan – Nov 26 th		
Has your solution(s) been through the Partner Tune Up Program?					Yes / No
Can you share of any upcoming announcements, product launches, or PR plans so that we can help co-amplify through Microsoft's digital channels? Please share key dates or timeframes along with announcement/PR topic.					

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Would your team be interested in participating in Technical Hands on Lab sessions as part of the IoT in Action Event agenda?	Yes / No
Would your team be interested in participating in our webinar activities during or following the event?	Yes / No
Do you have any videos that tell the story around your solution, company or partnership with Microsoft? If so – please provide the downloadable .mp4 link below	

CONTRACT AND INVOICING

Contract Signer Name:		Contract Signer Job Title:	
Contract Signer Phone number:		Contract Signer Email address:	
Invoice Contact Name:		Invoice Address (<i>if different from above</i>):	
Invoice Contact Phone number:		Invoice Contact Email address:	
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